

THE VIDEO SURVEILLANCE CHECKLIST

WHAT EVERY KANSAS CITY BUSINESS SHOULD ASK BEFORE APPROVING ANY SURVEILLANCE PROPOSAL.

1. HAS SOMEONE ASSESSED YOUR CABLING AND POWER INFRASTRUCTURE?

- CAT6A OR FIBER?
- POE++ AVAILABLE?
- PROPER GROUNDING AND SURGE PROTECTION?

2. HAS YOUR EXISTING NETWORK BEEN EVALUATED FOR CLOUD VIDEO WORKLOADS?

- CURRENT SWITCH MODELS?
- AVAILABLE UPLINK CAPACITY?
- VLAN STRATEGY?
- QOS ALREADY CONFIGURED?

3. HAVE BANDWIDTH AND CLOUD RETENTION REQUIREMENTS BEEN CALCULATED?

- UPLOAD CAPACITY
- COMPRESSION TYPE
- RESOLUTION
- RETENTION WINDOW
- PEAK-LOAD PROFILING

4. IS YOUR KANSAS CITY ENVIRONMENT FACTORED IN?

- TORNADO RESILIENCE
- BROWNOUT PROTECTION
- SURGE SUPPRESSION
- LTE FAILOVER
- LOCAL ISP RELIABILITY
- RURAL CONNECTIVITY IF MULTI-SITE

TAKING THE HELL OUT OF HELLO

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5. IS THE DESIGN READY FOR AI VIDEO ANALYTICS?

- EDGE COMPUTE RESOURCES
- BANDWIDTH SHAPING
- PROPER POE++ TO SUPPORT ANALYTICS-CAPABLE DEVICES

6. ARE VIDEO, ACCESS CONTROL, AND ALARMS UNIFIED ON ONE PLATFORM?

- ONE DASHBOARD?
- ONE IDENTITY MANAGEMENT SYSTEM?
- FULLY INTEGRATED EVENT TIMELINES?

7. DOES THE VENDOR UNDERSTAND TELECOM-LEVEL ARCHITECTURE?

- ROUTING
- SWITCHING
- SEGMENTATION
- REDUNDANCY
- WAN DESIGN

8. HAS THE VENDOR PRODUCED A MULTI-SITE STRATEGY (IF APPLICABLE)?

- SITE-TO-SITE CONNECTIVITY
- SD-WAN OR MPLS READINESS
- CONSISTENT CONFIGURATION TEMPLATES

9. HOW IS YOUR DATA PROTECTED?

- ENCRYPTION?
- ROLE-BASED ACCESS?
- AUDIT TRAILS?
- ZERO-TRUST NETWORK SEGMENTATION?



10. DOES THE SOLUTION MEET COMPLIANCE AND RETENTION REQUIREMENTS?

PERFECT FOR:

- SCHOOLS
- MUNICIPALITIES
- HEALTHCARE
- MANUFACTURING
- FINANCIAL INSTITUTIONS

11. DOES THE PROPOSAL INCLUDE ONGOING MONITORING AND MAINTENANCE?

- FIRMWARE UPDATES
- CLOUD UPDATES
- NETWORK HEALTH CHECKS
- PERFORMANCE VISIBILITY
- DISASTER RECOVERY TESTING

12. IS THE SYSTEM DESIGNED TO SUPPORT FUTURE UPGRADES?

- SCALABILITY
- STORAGE OPTIONS
- AI ENHANCEMENTS
- SENSOR EXPANSION
- CAMERA COUNT FLEXIBILITY

